

Hinkley Point C Supply Chain Update



Delivery Partners for the Hinkley Supply Chain Team

September 2017

Dear

Welcome to the September 2017 Newsletter for suppliers registered on the Hinkley Supply Chain portal. 12 months has passed since the Hinkley Point C Project was given the final go-ahead and with earthworks, temporary construction offices and worker campus contracts now well advanced, a range of other key contracts are gathering momentum.



In this issue we highlight how local and regional spend will be monitored by EDF Energy (using a local supplier to assist), we profile some new Tier 1 contractors now mobilising to deliver their contracts and we highlight how we are helping suppliers to find their opportunity with three case study examples of local and regional suppliers winning and delivering contracts at Hinkley C.

Chris Langdon
Hinkley Supply Chain Team Project Lead
Somerset Chamber of Commerce

LM3Online:

Measuring the economic and social value of the Hinkley Point C Construction project.

EDF Energy has committed to local and regional supplier engagement and will therefore be monitoring the spend within the contracts issued in order to measure the positive economic impact across the County and South West region as a whole. The innovative web based tool that is being used to achieve this monitoring is called LM3Online.

Background

The LM3Online application, already widely used in large scale infrastructure projects, is being enhanced and is intended to be used for the duration of the project. Hinkley Point C will have an extensive supply chain and hence LM3Online is being configured to measure an additional 4 and 5 generations of spending. It will be able to calculate both the local and regional effects of the construction project, and will capture a number of other social value outcomes such as

apprenticeships created etc.

The LM3Online system is built around collaboration between client and suppliers and generates valuable information for all parties as an integral part of this process. Work has already started with a pilot which is due to go live shortly and the full roll out of the system is planned to start later this year. It is an added bonus that Impact Measurement Ltd who own LM3Online are based in Somerset and is a local supplier in its own right.

So what does this mean to you?

Suppliers who are part of the HPC supply chain will receive an email from www.HPC-lm3online asking for them to provide a few details about their company and how the value of the work was spread locally, regionally and nationally. The capture of this data is kept very simple and will be undertaken periodically. This Social Value information will be aggregated and used to brief local and national government on the positive benefits of the HPC project to the business and communities within Somerset and the South West. It will also help Tier 1 contractors to ensure that their procurement practices support NNB's desire to be a force for good within the region. **So please support it!**

We also expect to be able to report aggregated results of the LM3Online analysis in this newsletter, so that everyone can appreciate the scale and scope of the benefits to the region.

For more information on the standard LM3Online system see www.lm3online.com.

Tier 1 Profiles:

With the Hinkley C construction programme running for 10 years there is a rolling programme of contractor award, mobilisation and delivery. Previous newsletters have profiled the Earthworks contractors (Kier BAM), Main Civils (BYLOR), Temporary Construction offices (Premier Modular), Worker campus accommodation (Laing O'Rourke) and others. As the programme develops more main contractors are mobilising and starting the delivery of their contracts. Please find four of these below.

Company: Socea Denys
Contract: CRF Pipes
(Awarded)



SOCEA is a leading European manufacturer of reinforced concrete pipes. Although taken over by Denys in 1976 it continues to operate independently. SOCEA ranks among the top players in Europe when it comes to large diameter pipes. R&D remains a top priority and enables the development of innovative ideas and project-specific solutions. Socea Denys will be responsible for the design, manufacture, transportation, installation and commissioning of sea water intake and water discharge pipes that connect the pumping stations and the outfall buildings to each of the condenser modules, located in the turbine halls. The contract includes the design of the concrete encased steel cored pipes, including test piece manufacture and testing, as well as the manufacture, installation and testing of pipes (including welding and bitumen coating along with the provision of temporary concrete cradle supports, concrete base and haunching). www.socea.be



Company: Ovivo
Contract: Cooling Water Filtration (Awarded)

Ovivo delivers everything from conventional, to highly technological water treatment solutions for the industrial and municipal markets. With more than 50 years of expertise in water treatment, Ovivo are a powerful global brand with renowned trademarks and advanced technologies. It operates an integrated platform in over 15 countries, with 800 employees that are worldwide. Ovivo will be supplying a complete cooling water intake screening system, processing more than 191 cubic meters per second of water that will be used for cooling both the electricity generating steam-cycle and the nuclear reactor services. The equipment will be primarily designed at Ovivo's Colchester office and mainly manufactured at various approved facilities within the United Kingdom. (Note: The installation works on site will be carried out by the Heat Sink mechanical installation contractor, yet to be appointed.) The Ovivo contract duration is estimated at 8 years www.ovivowater.com

Company: M+W Group
Contract: HVAC for HM (Turbine Hall), HF (Non-classified Elec Bldg, Galleries and Auxiliary Bldgs) (Preferred Bidder)

M+W Group, whose UK Headquarters are in Wiltshire, are a leading global high-tech engineering and Construction Company with 5,500 employees in more than 30 countries, offering a full range of services from concept and design to turnkey solutions. M+W will be providing a heating ventilation and air conditioning system for a variety of buildings across both units in the conventional plant areas. The main function of the HVAC system will be to provide air conditioning, temperature control, general ventilation and fresh air, contribution to fire containment and smoke control. The contract scope includes design studies, procurement, prefabrication, qualification, transport, erection and assistance to on-site commissioning tests of the air-conditioning equipment.

www.gbr.mwgroup.net



M+W GROUP



Company: Bouygues UK

Contract: Ancillary Buildings* Phase 1 (Preferred Bidder)

Bouygues UK is one of the country's leading construction companies. The company focuses on sectors where it is particularly well positioned to add value through its technical expertise, skills and experience, drawing on the talents of the wider Bouygues Group where relevant. Bouygues UK has offices and sites across the UK and draws on the heritage and support of the Bouygues Group, which operates in over 100 countries spanning construction, civil works, energy, services, telecommunications and media.

Bouygues UK will be responsible for the development of the design and construction of three ancillary buildings arranged east to west along the southern boundary of the construction area. These are a Simulator Training Centre, which is required to train HPC operatives to control and maintain the new power station, a Public Information Centre and a Warehouse for Areva.

<http://bouygues-uk.com/>

** Ancillary Buildings can be described as mostly "non-nuclear" type buildings that facilitate the day-to-day support necessary for running a nuclear power station.*

HPC - Where is My Opportunity?

A very familiar question that we receive from suppliers is; where and when are they going to need my company at Hinkley Point C? This is a simple question with a complex answer given the 10 year build programme and the complex and large range of requirements.

Our approach (and we suggest your own business development process is similar) is to ask the following set of questions?

Are the services you offer being procured now or later in the project?

If later in the project build we would aim to promote your services when the time comes. In the meantime we would suggest you research who the key contractors are likely to be and use your business networks to get close to them and build relationships.

Who is most likely to be your customer and what are the likely work package requirements and standards (Which contracts, which Tier 1 contractors leads)?

EDF Energy have provided good information on the main Tier 1 level contracts being awarded which provides you with a start on what contracts have been awarded to whom and when they are due to start. These main contractors will also have nominated some of their Tier 2 suppliers who may be your potential customer.

If a current requirement for the project then we are likely to be engaged with the main contractors concerned and we can or will already be chasing / uncovering work package opportunities and may be able to offer you more detail on opportunities. We may be able to make relevant introductions.

What is the status of current procurement within these live contracts that might need your capability?

We may have some details on the work package requirements being procured where your capability is relevant. We may have already promoted your service to the contractor based on your registration the Hinkley Supply Chain portal. We will check if we can provide you with a direct contact or we may be able to suggest potential contractors for you to approach.

By asking these questions and when we have the information, we can direct and advise you of the best routes to your potential customer. We also will continue to promote your capability to the Tier 1 and 2 contractors as they identify the requirements that match your capability.

In the meantime here are three ways that you can start to seek opportunities yourself:

- Up to Date registration - EDF Energy are encouraging all contractors to use the supply chain portal to source local and regional supply. We cannot stress enough the importance of having the right contact details on your portal registration. We have had a few occasions now where companies have missed out on relevant events and or being recommended for work packages because the main contact has left or because the company details are out of date with accreditations not listed. If you are struggling to log-in please contact our Supply Chain Team on 01823 443 425
- Research the contractor landscape for the project. Bookmark this page: <https://www.edfenergy.com/content/supply-chain-infomation> EDF Energy have provided a list of all the Tier 1 contracts that they are releasing, at what stage they are in the procurement process, who are the preferred bidders or awarded contractors. There are also summary descriptions of what the components of the contracts are - which may flag up areas that your company can support. Use your business networks to get close to these contractors or their key suppliers. This listing is typically updated every month.
- Google Alert - Set up a google alert to ensure that you never miss out on any news on the site build. Many contractors like to send out press releases to magazines and newsletter in their chosen sectors. This is a good way to discover alternative companies linked to the build.

WARNING! Are your contact details correct on your registration?

Opportunities have been missed by suppliers not keeping their contact information up to date!

Your Registration

We encourage suppliers to ensure their registration details on www.hinkleysupplychain.co.uk are up to date with the right contacts, latest financial information and accurate capability summaries.

Any queries, please email office@hinkleysupplychain.co.uk or call: 01823 443425

South West Supplier - 3 Case Studies

"The entire supply chain exists here in the South West"

August 25, 2017 - Marine specialists Keynvor MorLift talk us through their vital role at HPC There aren't many businesses capable of carrying out the kinds of projects South West-based specialist marine contractors Keynvor MorLift (KML) do on a daily basis, which made them the perfect choice for helping with the complex construction of sea defences for Hinkley Point [...]

Please [click here](#) to read the full story.

"It's been an excellent way to seek out and tender for new contracts"

August 15, 2017 - Technical Inspection Services (TIS) have been operating from Clevedon in North Somerset since the early 1980s when, back then, its main focus was providing non-destructive testing (NDT) to the UK's network of coal power stations. Ken Stockham started working in NDT in 1979, the following year TIS was forced to shift its focus from working [...]

Please [click here](#) to read the full story.

J&G FENCING - "reaching new levels in health and safety"

July 6, 2017 - "In more ways than one working with Hinkley Point C has helped us to mature as a company and become more professional in the way we do things, it has also helped to take us to a new levels in health and safety" Working as part of the team at Hinkley Point C has been [...]

Please [click here](#) to read the full story

Hinkley Point Training Agency Update:

The Hinkley Point Training Agency (HPTA) is a key part of EDF Energy's strategy to ensure that the local community benefits from the project in terms of employment and skills opportunities.

The project is now gaining momentum and the activity from contractors is rising accordingly. The HPTA are now working with around a dozen tier one companies to understand their skills needs and plans as they become available. The HPC project requires that the main contractors and their supply chains provide an employment and skills plan that provides an ongoing view of potential employment numbers and an idea of where they think there could be a need for training provision, and with some of the larger work packages being finalised, activity will increase substantially over the next two years. The HPTA are already in discussions with Tier ones who won't be onsite until 2021!

The HPTA [website](#) is now up and running and will continue to grow in terms of training information and news. HPTA's provider network also continues to grow and includes all the regional Colleges of Further Education, as well as a number of independent providers offering a really wide range of training provision. Their main focus is to provide local training directly for the project, however they are also available to support the wider business community who may be looking to get themselves ready for possible HPC opportunities, and even to source training required for all other business needs.

Somerset Chamber News

GDPR. Your questions answered.

In May 2018, the Data Protection Act will be replaced with the General Data Protection Regulation with serious fines to companies for misuse of customer details. With so much information it's hard to know where to start. The Somerset Chamber of Commerce will be hosting a panel-style event to answer your questions and help advise you on how to become compliant. Featuring a diverse range of Speakers from the following fields IT, Print, Legal and HR.

This is an event not to be missed! To book your place, please [click here](#)

Date: Tuesday 14th November

Time: 09.30 - 12.30

Venue: The Canalside Centre, Bridgwater

Cost: £25.00 (Somerset Chamber members) £50.00 (non-members) refreshment and buffet lunch included.



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