

# Hinkley Point C Supply Chain Update



Delivery Partners for the Hinkley Supply Chain Team

## February 2019

Dear

As more Tier 1 and 2 contractors are mobilised and the pace of construction increases at Hinkley Point C (HPC), the total value of contracts awarded to South West suppliers has reached a substantial £1.57 billion. The total direct spend with these South West suppliers is currently at £981 million.



In the last 3 months we have identified work package opportunities for South West suppliers:

- From 12 Tier 1 contracts (see below)
- For 91 work packages
- Promoting over 1400 suppliers

We continue our engagement with the MEH Joint Venture teams and the main contractors that form this alliance to identify Mechanical, Electrical, Heating and Ventilation and Construction Services work packages.

The Hinkley Supply Chain Programme has:

- Run 5 workshops in 2019
- Supported over 100 suppliers from South Wales, West of England, Somerset and Devon
- Seen 140 delegates attend these workshops

The workshop programme provides a wealth of practical tips and knowledge as well as great networking opportunities. We encourage you to take a look at the upcoming workshops and dates, please see details of future workshops below in the Forthcoming Events section.

Chris Langdon  
Hinkley Supply Chain Project Lead  
Somerset Chamber of Commerce



Looking forward in 2019, the Project has several key milestones that everyone is focussed on. Following the start of the common raft construction on Unit 1 in December where nearly 2000m<sup>3</sup> of concrete was placed, further large scale concrete pours are planned with the goal of completing the common raft in the summer of 2019. This is known as J0. This structure will provide the strong foundations for all the nuclear island buildings and is an internationally recognised milestone in the construction of nuclear power stations around the world. Reactor unit 1 remains on track for commissioning in 2025.

For more information on key milestones for 2019 click [here](#).

## HPC Work Package Opportunities

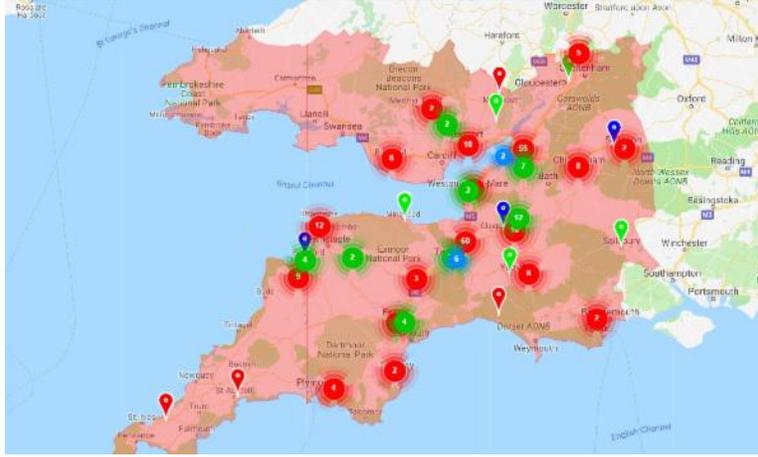
We are currently engaged with the following contractors and contracts and are providing a supplier matching response to work package opportunities identified below.

Contractors (Tier 1 and 2)	Contract Title
Hochtief	Combwich Wharf
Bouygues Energies & Services	Main Diesel Generators EDG, incl Fuel Tank - UK5211
Tissot	Containment Liners
Ashby & Croft	Modular Installation of HPC Site offices
ACTAN	HVAC for Classified Buildings
William Hare	Industrial Building Cladding
BYLOR	Main Civils
Framatome	Nuclear Steam System
Balfour Beatty (Marine)	Marine Works
GE Power	Turbine Hall
Ovivo UK Limited	HP - filtration (drum screen)
BYLOR / MEH Alliance	Specialist Coatings

To read about the procurement process and how to maximise your engagement [click here](#).

## HPC - LM3 Online

As NNB gathers data using the HPC-LM3 Online system a picture of the extent of the regional supply chain is growing. This data provides a real understanding of the impact HPC is having on the region and is also important for the case currently being made to replicate the HPC design and supply chain at Sizewell in Suffolk. The map below shows the location of some of the 700 regional companies involved in the project.



## Supplier Case Studies

### ***"Turquoise Thinking Wins Market Research Contract at HPC"***



Turquoise Thinking, a Barnstaple, Devon based Market Research firm have been selected by Hinkley Point C (HPC) to run their twice a year site-based Workforce Survey. Some of the information necessary to do this is easily accessible within IT systems, but other data, such as the type of accommodation people working at site temporarily live in, can only be collected by asking people.



The survey has been running since December 2016 and previously utilised different companies that HPC worked with to do the various tasks that it involves; designing the questions, running the software, conducting the survey face-to-face at HPC analysing the results and then producing the reports before presenting them to the management team.

To read more click [here](#).



### ***"South Wales Company wins contract ensuring stability and a platform for future growth"***

Based in Bridgend, Vessco Engineering are a Tier 2 supplier that has won the contract to manufacture two large pressure vessels for Tier 1 contractor GE Power Systems, who are supplying the two turbine islands for Hinkley Point C power generation.

Due to their size, these pressure vessels are thought to be the largest that have been made in the area for many decades. When asked what the contract win means to Vessco, Managing Director Julian Vance-Daniel said: "It means stability for 4 to 5 years as an absolute minimum. We also expect it to be the platform for our future growth in the nuclear industry and it will help us to grow in other industries as well." He expects their customers in the oil and gas industry will notice their achievements and he feels it will place the company in a good



position for many years to come.

To read more click [here](#).

## Hinkley Supply Chain Events - Write Up

### ***Pre-planning and Bidding Workshop***

Despite the threat of snow and the horrendous travelling conditions, more than 20 delegates from 12 companies braved the elements to attend the Pre-planning and Bidding Workshop on January 30th at Bristol & Bath Science Park. On hand were industry experts in bid writing who passed on some fantastic support on how to effectively plan to complete a bid, right through to getting the right mix of characteristics on your bid writing team. Feedback after the event was positive:



***"Excellent content applicable to a wide range of business structures."***

***"It was informative and made me address elements which I hadn't considered before."***

To book on the next Planning and Bidding workshop, which is being held on May 21st at the Somerset Energy Innovation Centre in Bridgwater click [here](#).

## Forthcoming Events



### Hinkley Supply Chain Programme

Did you know these workshops may be fully funded\* for eligible SME's?

#### **[Routes to Market](#) - 26th February - *University of South Wales - Pontypridd***

Aimed at companies with a registered interest in Hinkley Point C, this workshop will outline current and pipeline opportunities at all levels of the supply chain, helping you to understand where your capabilities fit, and who your potential customers are.

#### **[The Supplier Induction Programme](#) - 26th February - *SEIC, Bridgwater***

If you are certain that HPC is right for you and you are looking for more comprehensive support to help you target opportunities.

#### **[Pre-Qualification: Best Practice](#) - 6th March - *Bristol & Bath Science Park, Bristol***

Learn ways to successfully complete the Pre-Qualification Questionnaire (PQQ); an important first step in the procurement process, and your company's opportunity to highlight key capabilities to potential customers.

Discover the importance of keeping your customer informed and how to decide what is relevant to them throughout contract delivery.

\*These workshops may be fully funded for SME (small/medium enterprise) companies based in Devon, Somerset, Bristol, Bath & North East Somerset, and South Wales. If you are an LE (large enterprise), or based outside of the above regions, there will be a charge of £125 to attend any workshop which covers two delegates.

Contact Maria Ison for more details on 0117 403 4661.

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### **Further workshops**

We hold workshops covering a variety of other key subjects, all available for online booking, [check out our 2019 events programme.](#)

## Calling South West businesses who have won Hinkley Point C contracts



Has your company won an HPC contract and would you like to tell us your good news?

[Email](#) us and we may be able to share your success in a future newsletter.



Please click the link below to see previous newsletter editions:

[www.hinkleysupplychain.co.uk/news/newsletters/](http://www.hinkleysupplychain.co.uk/news/newsletters/)



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